

ACE PI Insurance Scheme

Setting the standards

Greater Choice

Through extensive research and a rigorous selection process, we have developed an approach which delivers more choice to our members.

ACE PI Insurance Scheme has a panel of three leading insurance brokers in our sector who will, for regulatory purposes, administer the scheme. Whilst 'the panel' will be working to an agreed set of minimum standards, they will all use their expertise, experience and broking ability to compete and provide each member with the most cost-effective programme they can develop.

Better value

We believe that competition amongst our panel will drive innovation and value. Redundant cost will be eliminated and members will end up paying only for the cover and the services needed. Each of the brokers will strive to differentiate their offer and that's likely to be in those areas that really matter - price, cover and service.

Superior service

Competitive advantage will not be gained by cutting corners. ACE has worked with the panel to agree minimum terms and conditions for members' PI insurance and all the brokers have given a commitment to provide superior levels of service. To ensure those levels of service are delivered, we have agreed minimum criteria that have to be achieved. These are outlined in the 'ACE Charter of PI Insurance Standards'.

The Panel

ACE endorses three brokers for PI insurance. Each of them understands our sector and already works on behalf of consultancy and engineering firms. They are:

Griffiths & Armour
Heath Lambert Group
Willis

Whilst some members may use other brokers, you should remember that they are not endorsed by ACE and will not be subject to our review and to the minimum standards and to our Charter.

Minimum Standards

Full details of the minimum service standards are outlined in our 'ACE Charter of PI Insurance Standards'. In addition, ACE has agreed a number of terms and conditions with the Panel which cover the following three main areas:

1. The policy must be...

- Annual on a claims made basis
- Fully retroactive
- Based upon Civil Liability insuring conditions

2. The policy must include in their professional capacity...

- The member firm
- Predecessors in business of the member firm
- Persons or agents at any time employed by the member firm (or its predecessors)

3. The policy should cover (be able to offer cover) for...

- Liability arising out of arbitration, adjudication or other dispute resolution to which the member commits under contract
- Cost and expenses incurred in the defence of criminal proceedings for breach of statutory regulation relative to building or construction works
- Collateral Warranties

Members are of course free to choose any level of insurance cover they wish. Nothing in this document should be taken to imply that such minimum terms and conditions are a requirement for the insurance coverage that members should purchase.

Additional services

Whilst the 'Charter' sets out the general Minimum Terms and Conditions which members should expect from the Panel Brokers, additional cover is available from the insurance market. Whilst your chosen broker should cover most of these issues as a matter of course, the following is a list of some additional features which ACE members should consider.

- a. cover for cost of mitigation of loss
 - b. cover for the Limit of Indemnity to apply to each claim separately if not offered
 - c. cover for Defence Costs and Expenses to be additional to the Limit of Indemnity.
- Members may also be able to obtain cover for their own in-house costs such as court attendance
- d. innocent non-disclosure
 - e. cover in circumstances where responsibility for services is novated to members
 - f. cover for joint ventures, consortia, partnerships, alliances and associations

In addition each broker on the panel will be able to provide a range of services which you may require. These include:

- Review of insurance and liability clauses of contract conditions
- Review of Internal Risk Management procedures
- Internal Risk Management communication
- Electronic communication and management of risk and claims data
- International insurance and Risk Management requirements
- Advice on Alternative Risk Transfer and Captive Insurance Company management
- Advice on project reviews, due diligence, project finance, mergers and acquisitions
- Project insurance
- Advice on a broad range of issues including environmental and long-term structural defects exposures
- Strategic advice on individual claims and contractual disputes

What next?

The decision about how members organise their insurance rests with them. Due to legal restrictions, ACE is not permitted to advise or recommend to individual members specific insurance requirements. With insurance costing an average of 4% and sometimes more of members' turnover, any benefits you can get from our scheme could have a big impact on your business and could give you a competitive advantage when tendering for business. Additionally, the ACE scheme provides the comfort of knowing that ACE is prepared to risk its reputation by endorsing these brokers. We think it makes sense to talk to them. Their contact details are outlined below:

Griffiths & Armour

Griffiths & Armour

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Heath Lambert

Heath Lambert

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Willis

Willis

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