

Working in the UAE: A Commercial Perspective

26 – 27 October 2008, Novotel World Trade Centre, Dubai

AGENDA

Day One - 26 October 2008

9.00 – 9.25	Registration
9.25 – 9.30	Chairman's Introduction Speaker: Geoff French, Chairman, Scott Wilson
9.30 – 9.45	Role of ACE Speaker: Nelson Ogunshakin, Chief Executive, ACE
9.45 – 10.15	Working in the UAE - Opportunities and Challenges Speaker: Jeff Wilson, Deputy Consul General, UAE and Director of UKTI Regional Compliance Issues - Setting up and registering regional offices Speaker: John Martin St. Valery, CEO, LINKS Group of Companies Questions & answers/discussion
10.15 – 11.00	Employment Issues - Is there a skills gap in the UAE? Speaker: Rhyan Anderson, Regional HR Director, Halcrow International Partnership <ul style="list-style-type: none"> • Sustainability and deliverability • Shortcomings • Retention • Filling the gap • Customs and practice • Entitlements/benefits Questions & answers/discussion
11.00 – 11.15	Coffee Break
11.15 – 12.15	Contractual Issues Speaker: Roger Button, Partner, Shadbolt LLP <ul style="list-style-type: none"> • Use of common standard forms of consultancy appointments • Examples of standard forms and amendments • Other 'standard' forms/bespoke forms – examples and pitfalls • New forms for alternative procurement Questions & answers/discussion
12.15 – 1.00	Alternative Forms of contract in use in the UAE - NEC3 Speaker: Ian Heaphy, NEC Consultant and Partner at EC Harris International Ltd <ul style="list-style-type: none"> • Introduction of NEC3 suite • Application of NEC3 in the UAE market Questions & answers/discussion
1.00 – 2.00	Lunch
2.00 – 3.30	Contractual Risk Management Speaker: Stephen Bamforth, Group Chief Executive, Griffiths & Armour <ul style="list-style-type: none"> • Common issues • Fitness for purpose/strict liability • Care and skill • Caps • Limitations • Dispute resolution – forms and forums Questions & answers/discussion
3.30 – 3.45	Coffee Break
3.45 – 4.45	Contract workshop Facilitators: Stephen Bamforth, Roger Button, Ian Heaphy
4.45 – 5.15	Feedback and discussion
5.00 – 7.00	Networking drinks reception



Day Two – 27 October 2008

9.15 – 9.45

Health and Safety - Obligations in the UAE

Speaker: Jonathan Pickering, Head of Health & Safety, Bovis Lend Lease

9.45-10.25

Build Safe Dubai

Speaker: Mark Warrington, Director of Health & Safety, Bovis Lend Lease

Questions & answers/discussion

10.25 – 11.00

Health and Safety - the Role of the Consultant

Speaker: Nigel Valvona, Group Health & Safety Director, Halcrow Group Ltd

Questions & answers/discussion

11.00 – 11.15

Coffee Break

11.15 – 12.10

Statutory and other Legal Issues

Speaker: Paul Taylor, Partner, HBJ Gateley Wareing

- Legislative/jurisdictional issues
- Legislative framework
- Civil code
- Contract laws
- Muqawala laws
- Acts causing harm

Questions & answers/discussion

12.10 – 1.00

Regional commercial Issues

Speaker: Dennis Brand, Senior Legal Advisor, HBJ Gateley Wareing

- Payment
- Responsibility for approvals
- Suspension/termination entitlement
- Overheads and materials increases
- Inflation and currency issues
- Relationships with supply team

Questions & answers/discussion

1.00 – 2.00

Lunch

2.00 – 3.30

Insurance arrangements in the UAE

Speaker: Michael Earp, Executive Director, Willis and Marc Slatter,

Managing Director, Al Futtaim Willis Co. LLC Dubai

- Types of insurance – commercial, statutory, etc
- Who can you insure with
- Period of insurance
- Claims handling
- Cover for sub-consultants and subrogation
- Compatibility with 'new' procurement methods
- Decennial Insurance
- Decennial liability- How the credit crunch is biting

Questions & answers/discussion

3.30 – 3.45

Coffee break

3.45 – 4.30

Trends in UAE: The way forward

Facilitator: Peter Shaw, Consultant, Taylor Wessing.

Open forum

4.30

Conference ends