

ACE GCC 2010 Conference

Following on from the successful conferences focused on working in the Middle East over the past three years, ACE has established a proactive presence in the region with the annual ACE GCC conference.

The **ACE GCC conferences** have been held in Abu Dhabi and Dubai to give support to UK Consultancy and engineering companies in the region, to give guidance on contract risk management, best procurement process, entry strategies and to endorse relevant training for professional engineering staff.

ACE GCC conferences have drawn senior management delegates and eminent speakers from the legal, insurance, client and health and safety sector.

Speakers will include:

Ian Clarke; Mott MacDonald
Gurjit Singh; Sorouh
Nelson Ogunshakin; ACE
Peter Shaw, Denton Wilde Sapte & Co
Michael Earp; Willis Ltd
Raid Abu-Manneh; Mayer Brown
Roger Button; AMERELLER Legal Consultants

This two-day event will address the challenges firms face in the region as well as focus on the increasing opportunities available in the Gulf Council Countries which continue to remain a key destination for the engineering and consultancy industry.

Delegate Fees:

	1 Day	2 Days
ACE members	£400	£700
Non ACE members	£500	£800
Early Bird until July 29	£450	£750

Sheraton Hotel, Abu Dhabi • 17-18 October 2010

Why attend the ACE GCC Conference

- Two-days of interactive business content with guidance on risk and procurement management
- Guidance on entry strategies and ways to win work
- Networking opportunities with an excellent platform to meet and develop relationships with key industry leaders in the industry

Key Topics

- Business opportunities and challenges in the region
- Entry strategies to Saudi Arabia and Oman
- Valuable insight on the clients perspective
- Legal, insurance, health and safety, regional commercial and cultural implications of working in the GCC region
- Appropriate forms of consultancy appointment
- Key effective risk management and mitigation strategies
- Business strategies to overcome the economic squeeze and staying ahead in a competitive market place
- Realities of funding and financing projects
- Opportunities beyond the GCC: Egypt, Iraq and Libya

Drawing together executive engineering, construction professionals and key clients working in the region to explore current and future opportunities in the GCC countries, sharing knowledge and lessons learned from the many challenges they face and uniting to resolve some of the issues.

Who should attend

Directors, associates, managers and legal personnel

For further information on the ACE GCC 2010 Conference contact ACE Senior International Business Executive on nbari@acenet.co.uk or 44 207227 1890

Membership Benefits

ACE means business



ACE membership gives your firm access to a range of benefits and services that can add real value to your business.

- **Free Professional Guidance and Legal Advice.**

ACE's Business Helpline provides members with independent advice to save you time, money and undue concern. Call [0845 450 1980](tel:08454501980) to speak to one of our experts today.

- **FIDIC Membership**

ACE is the second largest member association of the International Consulting Engineers (FIDIC). ACE members benefit from confirmation of independent status via a complimentary FIDIC membership.

- **Free Initial Consultation.**

ACE's legal and insurance affiliates will provide a free initial consultation. ACE has negotiated preferential member rates for the provision of legal and insurance services.

- **Preferential PI Insurance Rates.**

ACE has negotiated preferential PI insurance rates for members with ACE's panel of preferred provider PI insurance brokers.

- **Free Business Directory Listing.**

ACE membership includes a free listing in ACE's online member directory.

- **Preferential Rates for ACE Benchmarking.**

ACE's Benchmarking initiative enables members to evaluate their current performance relative to their peers as well as identifying areas of performance improvement.

- **Free Market Intelligence.**

ACE's economics and policy team provide a wide range of market intelligence, industry statistics, quarterly economic bulletins and an annual State of Business report.

- **Research Support.**

ACE can provide research support to members at competitive rates.

- **Free Bi-monthly ACE Business Magazine.**

Impact keeps members and industry stakeholders up to date with latest member news, industry issues and ACE campaigns. ACE's monthly e-update ACE mail provides industry news, advice and the low-down on ACE activities.

- **Sector interest and Forum Groups.**

ACE's sector interest and forum groups continue to drive forward industry best practice, influence government and key client agendas and provide specific sector research and market mapping.

- **ACE Agreements.**

ACE's appointment contracts for consultants and engineers are an industry standard. Members receive a **50%** discount on all ACE Agreements.

- **Regional Groups.**

ACE's regional groups offering networking and representational opportunities for all members across the UK and the Middle East. ACE's regions also provide access to key regional stakeholders and opinion formers.

- **Progress Network.**

ACE Progress Network is the fastest-growing business network for young consultants and engineers in the industry today. With over 2,000 members nationwide, Progress Network provides quality business networking and training for all aspiring young professionals.

- **Large Consultancy Group.**

ACE provides a forum for discussion for the top 25 consultancy and engineering firms with exclusive access to leading speakers at regular quarterly meetings.

- **SME Forum.**

Smaller firms, which numerically make up the majority of the consultancy and engineering sector, have a vibrant and active forum to discuss key issues with ACE's SME Forum.

- **ACE's Partnership Network.**

Members benefit from membership discounts on a wide series of partnership services from Experian, the Fees Bureau and ACE Affiliates.

- **Representation and Lobbying.**

ACE has been the unified voice of the consultancy and engineering sector since 1913. Through powerful representation and lobbying, ACE promotes the critical contribution that engineers and consultants make to the nation's developing infrastructure.

- **ACE Annual Conference**

ACE brings together experts and business leaders from across the construction industry to discuss and debate key issues affecting the industry.

- **ACE Annual Engineering Excellence Awards**

These annual awards offer consulting and engineering firms a showcase to promote their work and raise their profile to a wide audience within the industry. This event celebrates engineering excellence and the achievement of ACE member firms.

- **ACE Recruit Portal**

ACE members benefit from an online recruitment job board on which members can advertise their vacancies. Engineering and consultancy industry professionals can also upload their CVs. The recruitment portal gives you access to thousands of professionals with the skill sets required for your business.

- **ACE adds value to consultancy and engineering firms.**

To find out more please visit www.acenet.co.uk or contact a member of the ACE membership team today on +44 20 7222 6557.